

Fourth Quarter 2020 Market Review and 2021 Outlook



## **Summary**

- During 2020 stock and bond markets declined at record rates and recovered at record rates.
  Today the valuation of financial assets is at or near record levels.
- A solution to the crisis is increasingly likely to achieve our best-case scenario. Vaccine approval before the end of 2020 was record breaking. Expectations of vaccine availability for U.S. citizens before the end of 2021 will also meet our best-case scenario.
- We expect solid growth (yet from a lower 2020 base) in the second half of 2021 and throughout 2022.
- Perfection is currently priced into both the stock and bond markets.
- Investors should expect corrections, as perfection is an unlikely outcome for the next 6 months.
- Current valuations in both stock and bond markets indicate that future returns will likely be lower than most investors expect. Future return expectations should be lower than historical averages have delivered.



## "Winter is Coming"

For those of us in a time capsule looking at the financial markets on January 1, 2020, and again on November 1, 2020, without experiencing the pandemic, U.S. economic disruption, and changing work environment, it has been a wonderful year.

All of the financial markets - stocks, bonds, gold, and cryptocurrencies alike - have appreciated as if there was no pandemic and no economic disruption. However, incredibly significant portions of our U.S. economy have had a completely different experience. Fortunately, expenditures of trillions of dollars (literally) in financial aid from the U.S. government replaced the U.S. economic activity wiped out by the pandemic.

2020 registered a record unemployment toll, and a record employment toll in the months that followed. We had a record downturn in the stock market, and a record upturn in the months that followed. We had a record amount of stimulus injected into our U.S. economic system, and now have a record amount of debt, which must be repaid.

The stock and bond market's meteoric rise have overwhelmed the economic turmoil and uncertainty taking place below the surface of the financial markets.



The pain from the economic turmoil of this magnitude has many of us scratching our heads about the market's rise, while wondering what we have missed. The U.S. economy and the U.S. stock/bond market have certainly decoupled.

And today, we are setting valuation records in the capital markets, while ignoring the potential damage this pandemic has carved into the very infrastructure of our U.S. economy.

## What Should Investors Expect in the Months To End 2020, and During 2021?

First things first. It is important to remember - the capital markets are forward looking. This means current information, *and* future expectations, are well priced into the markets <u>present</u> values. This is a difficult concept for investors to embrace. I see it almost daily. Investors frequently call to discuss a development they read in the paper or saw on television. They cherish this information as if it was unknown. Of course, by the time it is in the papers or on television, it is well-priced into the securities market.

Coming into the 3<sup>rd</sup> quarter of 2020, the capital markets offered investors a panoply of diverse uncertainties, each with the potential to seriously damage our U.S. and global economy.

The spread of the virus going into the flu season, a highly contentious election for the highest office in the U.S., and the U.S. economy's ability to withstand the stresses inherited from the lack of all activities travel-related, loomed as a painful reminder that uncertainties ruled. Of course, the capital markets loathe uncertainty.



## **Good News!**

Going into the 4<sup>th</sup> quarter, the market staggered onto potential solutions for two of the three most obvious uncertainties.

Today, we have solid data supporting several vaccine candidates available to help us conquer the virus, and the election results have been settled, with a new administration taking office in January. These events have now been priced into the capital markets as if they were the best-case outcomes available. Unfortunately, uncertainty smolders below the surface.

How will corporate America's struggling hospitality, travel, and entertainment industry weather the winter? Will smaller companies with less access to liquidity be able to weather another six to nine months of lessened revenue? Will the vaccine distribution and vaccination rate take place as rapidly as the market expects? Will the vaccines new mRNA platform have side effects which scare those who need to take the vaccine? Will global relationships with the European Union, Russia, the Mid-East, and most importantly, China change?

In total, the winter promises to offer the potential for less activity over the next 6-9 months, as industry and citizens alike - wait for a solution to the viral crisis.

This suggests the capital markets have ignored the potential for a significant amount of bankruptcies, as inactivity promises to increase during the winter months.



Bankruptcies frequently have unintended consequences. One company's failure may endanger several other companies which sell to, or buy from the bankrupt company.

In 2021, we will find out if the U.S. Federal Reserve's promise for abundant monetary stimulus is matched by the new U.S. administration's ability to fund and create fiscal stimulus. Additionally, infrastructure activity looks promising, as both infrastructure projects and renewable resource projects have been identified and are sorely needed.

## **Reasonable Investment Expectations**

Every investor must acknowledge the U.S. Federal Reserve's response in 2020, which offered trillions of dollars of available liquidity to our U.S. economy. This liquidity propelled stock and bond prices alike to extreme values. (In other words, a significant amount of "future returns" have been realized in present valuations.)

Individual investor activity may have also increased recent returns. "Margin debt" (indicating borrowed money to invest in the stock market) is at a record high and is up almost 50% from the spring 2020 total. This surge in "margin debt" has occurred six times over the last 60 years. The median market returns following this surge? +1.7% for the next 6 months, -2.3% over the following year, and -7.4% over the following 2 years (\*1).



In 2020 there were 480 Initial public offerings (IPOs) - a record number (\*2). NOTE - IPOs are considered speculative activity as new companies are most often less creditworthy. To make matters more speculative, 248 of the 480 IPOs represented SPACs (Special Purpose Access Companies – defined as "blank-check" companies with no commercial operations, formed strictly to raise capital through an initial public offering (IPO) for the purpose of acquiring an existing company), the most speculative of all IPOs.

A record amount of corporate debt was issued (\$1.7 Trillion to be specific), and this debt offered buyers the lowest interest rates in memory.

As for current stock market attractiveness... Investors are paying 22 times "projected" earnings in 2021 (beware, "projected" earnings at the year's beginning, are notoriously <u>over</u>estimated), and almost 34 times the Shiller Price/Earnings ratio. Both are at relatively high valuations, thus increasing risks and decreasing future returns.

In short, the above examples represent 4 different, yet unrelated dimensions of speculative activity, and based on historical data, "intelligent investors" should *expect* lower future returns, and meaningful corrections from time to time.

(\*1) Ben Levisohn - Barron's January 4, 2021.

(\*2) There were 480 **IPOs** on the **US** stock market in **2020**, an all-time record. This is +106% more than in 2019 with 233 **IPOs**. It is also 20% higher than the previous record **IPO** year of 2000, which had 397



This is <u>NOT</u> to say investors should sell their stock-market allocation. None of the above-mentioned examples specifically indicate that investors should expect a meaningful downturn.

It <u>is</u> to say investors should remain "well-diversified", expect more future volatility, and increase their reliance on dividend and income generating investments, rather than solely on appreciating security prices.

We will likely have a solution to the virus within the next year. We now have an end to a contentious election cycle, and we have a U.S. Federal Reserve, which acted quickly and forcefully, and is indicating the likelihood of keeping interest rates at record lows through 2022.

Investors should not forget - societies greatly benefit from the technological advances that typically emerge from challenging times - such as the 2020 virus. Humans tend to step up to the challenge when lives hang in the balance. Humanity and civilization in general, tend to emerge stronger as each setback is conquered. And as history shows, most often the innovations created under the pressure of a crisis, act as a springboard for our future national and global economies.

## What is next based on Science and Capital Markets?

The Science of Investing<sup>™</sup> tells us that "value" investments have outperformed "growth" investments by over 3% *per year*, since 1926 (\*3). "Small" companies have outperformed large companies by almost 2% *per year* since 1926 (\*4).



Both "value" and "small" companies along with "foreign stock" markets have **underperformed** the U.S. stock markets for over 10 years. Does this bode well for the rebounding of "value" over "growth", "small" over "large", and "Non-U.S." over U.S. stock markets, during the next 10 years?

For investors who believe in The Science of Investing™, "Value investments", "smaller companies", and "foreign" stock markets are less expensive and may well offer superior returns when compared to the S&P 500 for investors with a multi-year investment horizon.

Remember, because of the many uncertainties embedded in our short-term economic outlook, as we come out of this recession, broad *diversification will be important to EVERY successful investment allocation*.

While we strongly believe our economy will emerge from this pandemic during the second half of 2021, all Family Office investors should be prepared for the next 6-9 months of volatility. Current markets are priced for perfection and anything less than perfection may lower valuations.

## Winter is coming.

(\*3) See "The Promise of Value Versus the Allure of Growth" September 27, 2020 by Michael Lebowitz.

(\*4) From 1998 through 2017, **small company** stocks outperformed **large company** stocks by 2.8% annually (10.0% average compound returns for **small company** stocks versus 7.2% for **large company** stocks). And over the even longer term, from 1926 through 2017, **small** stocks outperformed by 1.9% annually.

# **Quarterly Market Review**

Fourth Quarter 2020



This report features world capital market performance and a timeline of events for the past quarter. It begins with a global overview, then features the returns of stock and bond asset classes in the US and international markets.

The report also illustrates the impact of globally diversified portfolios and features a quarterly topic.

## Overview:

**Market Summary** 

World Stock Market Performance

World Asset Classes

**US Stocks** 

International Developed Stocks

**Emerging Markets Stocks** 

Select Market Performance

Select Currency Performance vs. US Dollar

Real Estate Investment Trusts (REITs)

Commodities

Fixed Income

Global Fixed Income

Impact of Diversification

Market Review 2020: Looking Back on an

Unprecedented Year

# **Quarterly Market Summary**

**Index Returns** 



	US Stock Market	International Developed Stocks	Emerging Markets Stocks	Global Real Estate	US Bond Market	Global Bond Market ex US
4Q 2020		STO	CKS		ВО	NDS
Since Jan. 2001	14.68%	15.85%	19.70%	12.55%	0.67%	0.94%
Avg. Quarterly Return	2.3%	1.6%	3.0%	2.4%	1.2%	1.1%
Best	22.0%	25.9%	34.7%	32.3%	4.6%	4.6%
Quarter	2020 Q2	2009 Q2	2009 Q2	2009 Q3	2001 Q3	2008 Q4
Worst	-22.8%	-23.3%	-27.6%	-36.1%	-3.0%	-2.7%
Quarter	2008 Q4	2020 Q1	2008 Q4	2008 Q4	2016 Q4	2015 Q2

Past performance is not a guarantee of future results. Indices are not available for direct investment. Index performance does not reflect the expenses associated with the management of an actual portfolio.

Market segment (index representation) as follows: US Stock Market (Russell 3000 Index), International Developed Stocks (MSCI World ex USA Index [net div.]), Emerging Markets (MSCI Emerging Markets Index [net div.]), Global Real Estate (S&P Global REIT Index [net div.]), US Bond Market (Bloomberg Barclays US Aggregate Bond Index), and Global Bond Market ex US (Bloomberg Barclays Global Aggregate ex-USD Bond Index [hedged to USD]). S&P data © 2021 S&P Dow Jones Indices LLC, a division of S&P Global. All rights reserved. Frank Russell Company is the source and owner of the trademarks, service marks, and copyrights related to the Russell Indexes. MSCI data © MSCI 2021, all rights reserved. Bloomberg Barclays data provided by Bloomberg.

# **Long-Term Market Summary**

Index Returns as of December 31, 2020



	US Stock Market	International Developed Stocks	Emerging Markets Stocks	Global Real Estate	US Bond Market	Global Bond Market ex US
1 Year		STO	CKS		ВО	NDS
	20.89%	7.59%	18.31%	-9.09%	7.51%	3.94%
5 Years						
	15.43%	7.64%	12.81%	3.66%	4.44%	4.40%
10 Years						
	13.79%	5.19%	3.63%	6.14%	3.84%	4.35%

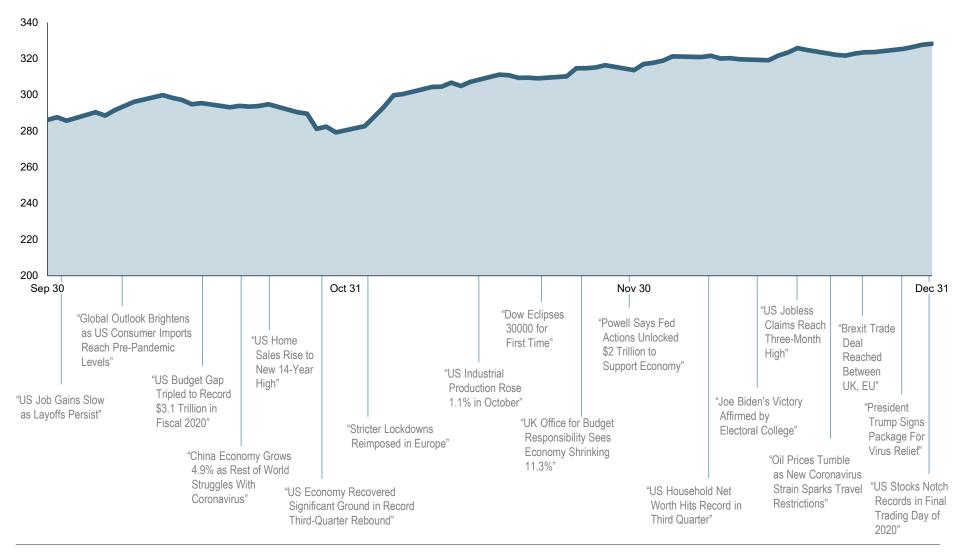
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## World Stock Market Performance



MSCI All Country World Index with selected headlines from Q4 2020

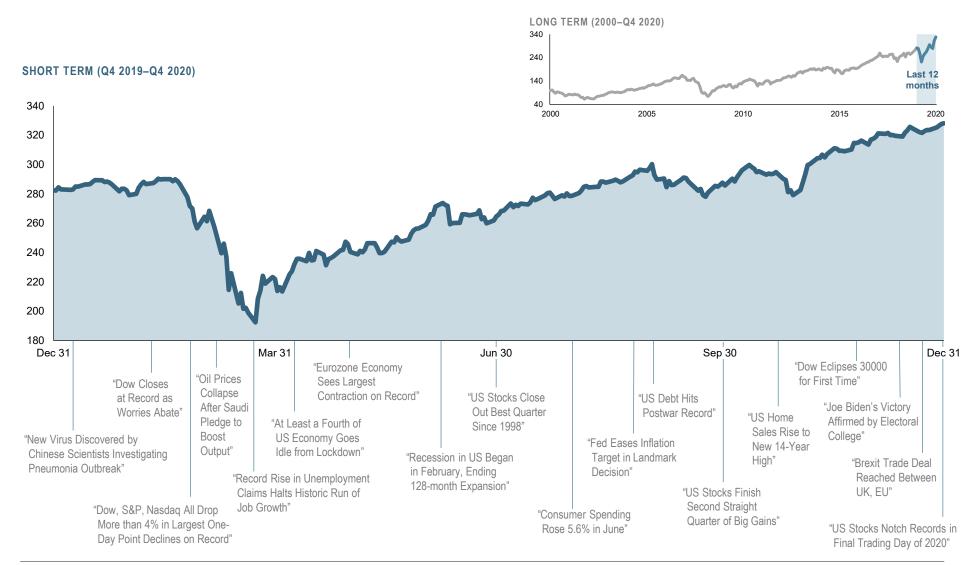


These headlines are not offered to explain market returns. Instead, they serve as a reminder that investors should view daily events from a long-term perspective and avoid making investment decisions based solely on the news.

## World Stock Market Performance



MSCI All Country World Index with selected headlines from past 12 months



These headlines are not offered to explain market returns. Instead, they serve as a reminder that investors should view daily events from a long-term perspective and avoid making investment decisions based solely on the news.

## **World Asset Classes**

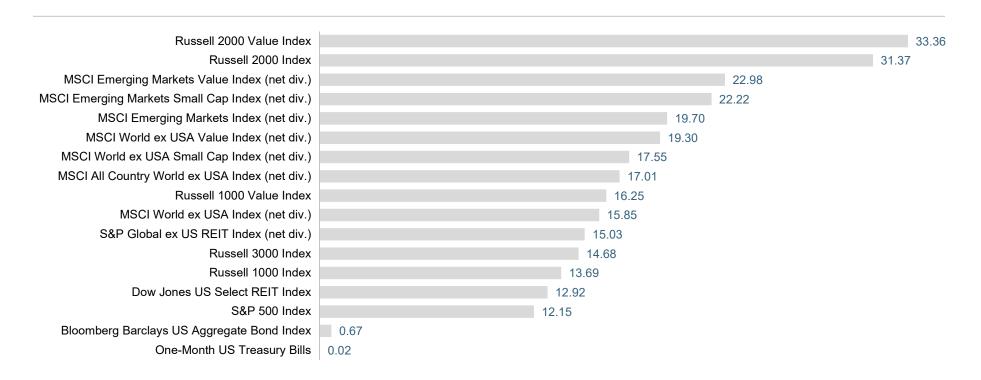
## Fourth Quarter 2020 Index Returns (%)



Equity markets around the globe posted positive returns in the fourth quarter. Looking at broad market indices, emerging markets outperformed non-US developed markets and US equities.

Value outperformed growth across regions. Small caps outperformed large caps across regions as well.

REIT indices underperformed equity market indices in both the US and non-US developed markets.



# **US Stocks**

## Fourth Quarter 2020 Index Returns



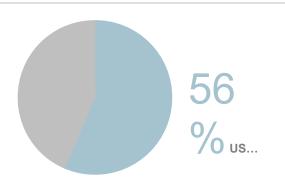
The US equity market posted positive returns for the quarter but underperformed non-US developed markets and emerging markets.

Value outperformed growth across large and small cap stocks.

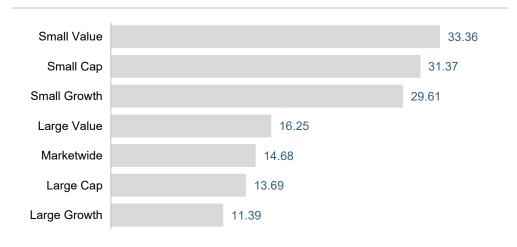
Small caps outperformed large caps.

REIT indices underperformed equity market indices.

#### **World Market Capitalization—US**



#### Ranked Returns (%)



Period Returns (%)				:	* Annualized
Asset Class	QTR	1 Year	3 Years*	5 Years*	10 Years*
Small Value	33.36	4.63	3.72	9.65	8.66
Small Cap	31.37	19.96	10.25	13.26	11.20
Small Growth	29.61	34.63	16.20	16.36	13.48
Large Value	16.25	2.80	6.07	9.74	10.50
Marketwide	14.68	20.89	14.49	15.43	13.79
Large Cap	13.69	20.96	14.82	15.60	14.01
Large Growth	11.39	38.49	22.99	21.00	17.21

Past performance is not a guarantee of future results. Indices are not available for direct investment. Index performance does not reflect the expenses associated with the management of an actual portfolio.

Market segment (index representation) as follows: Marketwide (Russell 3000 Index), Large Cap (Russell 1000 Index), Large Cap Value (Russell 1000 Value Index), Large Cap Growth (Russell 1000 Growth Index), Small Cap (Russell 2000 Index), Small Cap Value (Russell 2000 Value Index), and Small Cap Growth (Russell 2000 Growth Index). World Market Cap represented by Russell 3000 Index, MSCI World ex USA IMI Index, and MSCI Emerging Markets IMI Index. Russell 3000 Index is used as the proxy for the US market. Dow Jones US Select REIT Index used as proxy for the US REIT market. Frank Russell Company is the source and owner of the trademarks, service marks, and copyrights related to the Russell Indexes. MSCI data © MSCI 2021, all rights reserved.

# International Developed Stocks

## Fourth Quarter 2020 Index Returns



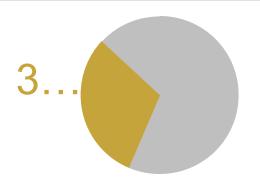
Developed markets outside the US posted positive returns for the quarter, outperforming US equities but underperforming emerging markets.

Value outperformed growth.

Small caps outperformed large caps.

# Value 14.32 19.30 Small Cap 12.32 17.55 Large Cap 11.10 15.85 Growth 8.10 12.63

#### World Market Capitalization—International Developed



	QTR	1 Year	3 Years*	5 Years*	10 Years*
/alue	19.30	-3.22	-1.28	4.57	3.23
Small Cap	17.55	12.78	5.04	9.63	6.98
arge Cap	15.85	7.59	4.22	7.64	5.19
Growth	12.63	18.41	9.57	10.50	7.01

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Market segment (index representation) as follows: Large Cap (MSCI World ex USA Index), Small Cap (MSCI World ex USA Small Cap Index), Value (MSCI World ex USA Value Index), and Growth (MSCI World ex USA Growth Index). All index returns are net of withholding tax on dividends. World Market Cap represented by Russell 3000 Index, MSCI World ex USA IMI Index, and MSCI Emerging Markets IMI Index. MSCI World ex USA IMI Index is used as the proxy for the International Developed market. MSCI data © MSCI 2021, all rights reserved. Frank Russell Company is the source and owner of the trademarks, service marks, and copyrights related to the Russell Indexes.

# **Emerging Markets Stocks**

## Fourth Quarter 2020 Index Returns

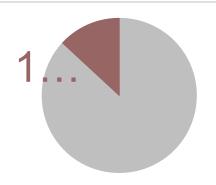


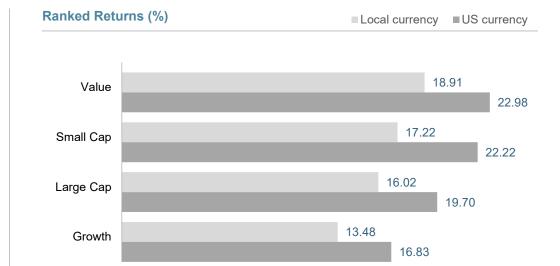
Emerging markets posted positive returns for the quarter, outperforming the US and developed ex US equity markets.

Value outperformed growth.

Small caps outperformed large caps.

#### **World Market Capitalization—Emerging Markets**





Period Returns (%	<b>b</b> )			*	Annualized
Asset Class	QTR	1 Year	3 Years*	5 Years*	10 Years*
Value	22.98	5.48	1.77	9.18	0.90
Small Cap	22.22	19.29	2.69	8.19	2.29
Large Cap	19.70	18.31	6.17	12.81	3.63
Growth	16.83	31.33	10.33	16.23	6.21

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Market segment (index representation) as follows: Large Cap (MSCI Emerging Markets Index), Small Cap (MSCI Emerging Markets Small Cap Index), Value (MSCI Emerging Markets Value Index), and Growth (MSCI Emerging Markets Growth Index). All index returns are net of withholding tax on dividends. World Market Cap represented by Russell 3000 Index, MSCI World ex USA IMI Index, and MSCI Emerging Markets IMI Index. MSCI Emerging Markets IMI Index used as the proxy for the emerging market portion of the market. MSCI data © MSCI 2021, all rights reserved. Frank Russell Company is the source and owner of the trademarks, service marks, and copyrights related to the Russell Indexes.

## Select Market Performance

## Fourth Quarter 2020 Index Returns



In US dollar terms, Austria and Spain recorded the highest country performance in developed markets, while Switzerland and Finland posted the lowest returns for the quarter. In emerging markets, Colombia and Hungary recorded the highest country performance, while Egypt and Kuwait posted the lowest performance.





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MSCI Index returns are in USD net of dividend withholding taxes. Country returns are the country component indices of the MSCI All Country World ex USA IMI for all countries except the United States, where the Russell 3000 index is used instead. Frank Russell Company is the source and owner of the trademarks, service marks and copyrights related to the Russell Indexes. MSCI data © MSCI 2021, all rights reserved. Indices are not available for direct investment. Their performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future results.

# Select Currency Performance vs. US Dollar

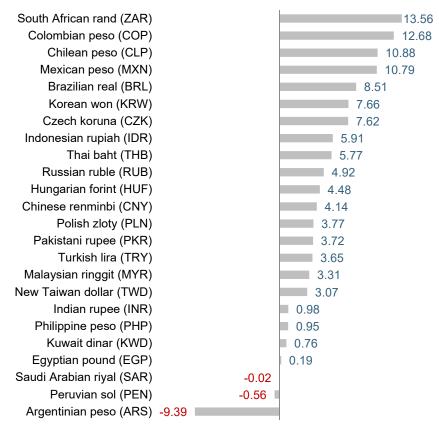


Fourth Quarter 2020

In developed markets, most currencies appreciated versus the US dollar. In emerging markets, most currencies appreciated versus the US dollar, but some, notably the Argentinian peso, depreciated.

#### Ranked Developed Markets (%) Norwegian krone (NOK) 9.28 Swedish krona (SEK) 8.98 New Zealand dollar (NZD) 8.93 Australian dollar (AUD) 7.66 Israeli New shekel (ILS) 6.52 British pound (GBP) 5.74 Canadian dollar (CAD) 4.85 Danish krone (DKK) 4.34 Euro (EUR) 4.34 Swiss franc (CHF) 3.94 Singapore dollar (SGD) 3.29 Japanese ven (JPY) 2.21 Hong Kong dollar (HKD)

# South African rand (ZAR)

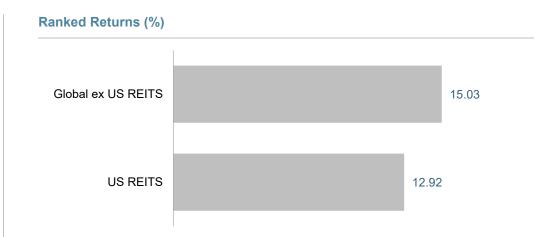


# Real Estate Investment Trusts (REITs)

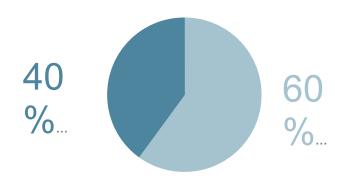




US real estate investment trusts underperformed non-US REITs during the quarter.



#### **Total Value of REIT Stocks**



Period Returns (%)				,	* Annualized
Asset Class	QTR	1 Year	3 Years*	5 Years*	10 Years*
Global ex US REITS	15.03	-10.09	0.95	4.17	4.94
US REITS	12.92	-11.20	1.54	3.00	7.56

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Number of REIT stocks and total value based on the two indices. All index returns are net of withholding tax on dividends. Total value of REIT stocks represented by Dow Jones US Select REIT Index and the S&P Global ex US REIT Index. Dow Jones US Select REIT Index used as proxy for the US market, and S&P Global ex US REIT Index used as proxy for the World ex US market. Dow Jones and S&P data © 2021 S&P Dow Jones Indices LLC, a division of S&P Global. All rights reserved.

# Commodities

## Fourth Quarter 2020 Index Returns



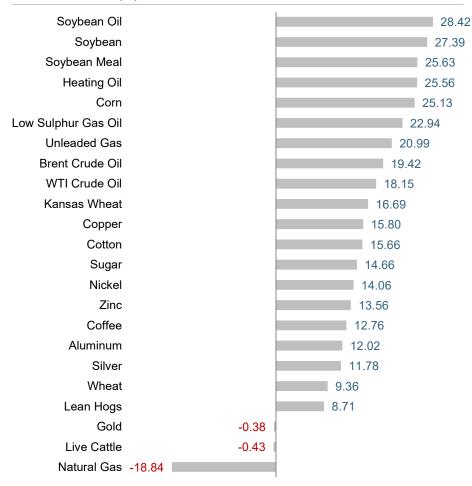
The Bloomberg Commodity Index Total Return returned 10.19% for the fourth quarter of 2020.

Soybean oil and soybeans were the best performers, gaining 28.42% and 27.39%, respectively.

Natural gas and live cattle were the worst performers, declining 18.84% and 0.43%, respectively.

Period Return	ıs (%)			* /	Annualized
Asset Class	QTR	1 Year	3 Years*	5 Years*	10 Years*
Commodities	10.19	-3.12	-2.53	1.03	-6.50

#### Ranked Returns (%)



## Fixed Income

## Fourth Quarter 2020 Index Returns



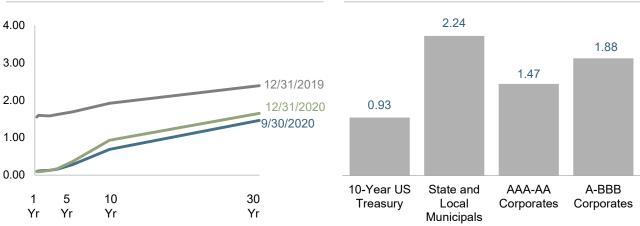
Interest rate changes were mixed in the US Treasury fixed income market during the fourth quarter of 2020. The yield on the 5-Year US Treasury note increased 8 basis points (bps), ending at 0.39%. The yield on the 10-Year Treasury increased 29 bps to 0.93%. The 30-Year US Treasury bond yield increased 18 bps to finish at 1.64%.

On the short end of the yield curve, the 1-Month US Treasury bill yield remained unchanged at 0.08%, while the 1-Year US T-bill yield decreased 1 bps to 0.13%. The 2-Year US Treasury note yield finished unchanged at 0.09%.

In terms of total returns, short-term corporate bonds added 1.14%. Intermediate-term corporate bonds returned 1.76%.

The total return for short-term municipal bonds was 0.44%, while intermediate-term munis returned 1.36%. Revenue bonds outperformed general obligation bonds.





#### Period Returns (%) \*Annualized

Asset Class	QTR	1 Year	3 Years*	5 Years*	10 Years*
Bloomberg Barclays US High Yield Corporate Bond Index	6.45	7.11	6.24	8.59	6.80
FTSE World Government Bond Index 1-5 Years	2.20	6.45	2.67	2.70	0.43
Bloomberg Barclays Municipal Bond Index	1.82	5.21	4.64	3.91	4.63
Bloomberg Barclays US TIPS Index	1.62	10.99	5.92	5.08	3.81
Bloomberg Barclays US Aggregate Bond Index	0.67	7.51	5.34	4.44	3.84
FTSE World Government Bond Index 1-5 Years (hedged to USD)	0.17	3.21	3.06	2.36	1.97
ICE BofA 1-Year US Treasury Note Index	0.05	1.82	2.20	1.58	0.93
ICE BofA US 3-Month Treasury Bill Index	0.03	0.67	1.61	1.20	0.64
Bloomberg Barclays US Government Bond Index Long	-2.95	17.55	9.83	7.84	7.74

One basis point (bps) equals 0.01%. Past performance is not a guarantee of future results. Indices are not available for direct investment. Index performance does not reflect the expenses associated with the management of an actual portfolio. Yield curve data from Federal Reserve. State and local bonds are from the S&P National AMT-Free Municipal Bond Index. AAA-AA Corporates represent the Bank of America Merrill Lynch US Corporates, AA-AAA rated. A-BBB Corporates represent the ICE BofA Corporates, BBB-A rated. Bloomberg Barclays data provided by Bloomberg. US long-term bonds, bills, inflation, and fixed income factor data © Stocks, Bonds, Bills, and Inflation (SBBI) Yearbook™, Ibbotson Associates, Chicago (annually updated work by Roger G. Ibbotson and Rex A. Sinquefield). FTSE fixed income indices © 2021 FTSE Fixed Income LLC, all rights reserved. ICE BofA index data © 2021 ICE Data Indices, LLC. S&P data © 2021 S&P Dow Jones Indices LLC, a division of S&P Global. All rights reserved.

## Global Fixed Income

## Fourth Quarter 2020 Yield Curves

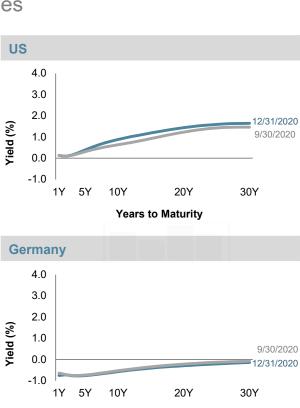


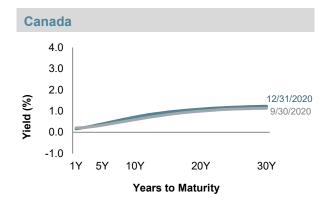
Changes in government bond interest rates in the global developed markets were mixed for the quarter.

Longer-term bonds generally outperformed shorter-term bonds in global ex-US developed markets.

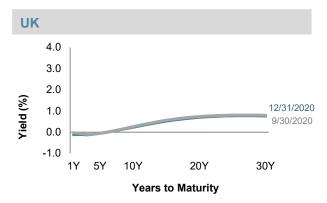
Short- and intermediate-term nominal interest rates were negative in Japan, while all maturities finished in negative territory in Germany.

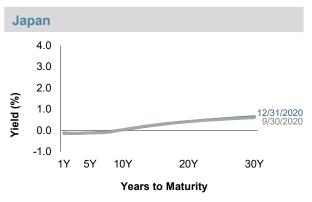






Years to Maturity







# Impact of Diversification

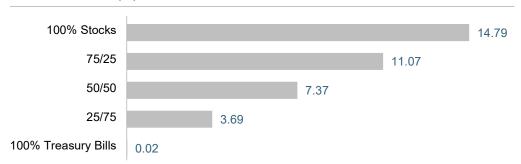
Fourth Quarter 2020



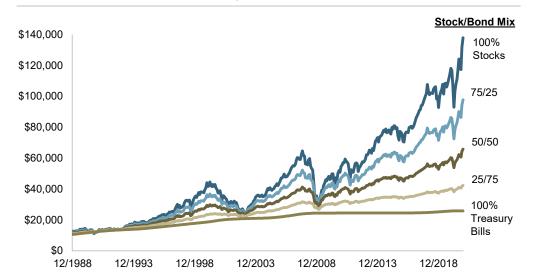
These portfolios illustrate the performance of different global stock/bond mixes and highlight the benefits of diversification. Mixes with larger allocations to stocks are considered riskier but have higher expected returns over time.

Period Returns (	%)				* An	nualized
Asset Class	QTR	1 Year	3 Years*	5 Years*	10 Years*	10-Year STDEV¹
100% Stocks	14.79	16.82	10.64	12.86	9.71	14.07
75/25	11.07	13.19	8.62	10.04	7.55	10.55
50/50	7.37	9.21	6.40	7.12	5.30	7.02
25/75	3.69	4.95	4.01	4.13	2.96	3.51
100% Treasury Bills	0.02	0.44	1.46	1.07	0.55	0.23

#### Ranked Returns (%)



#### **Growth of Wealth: The Relationship between Risk and Return**



<sup>1.</sup> STDEV (standard deviation) is a measure of the variation or dispersion of a set of data points. Standard deviations are often used to quantify the historical return volatility of a security or portfolio. Diversification does not eliminate the risk of market loss. **Past performance is not a guarantee of future results. Indices are not available for direct investment. Index performance does not reflect expenses associated with the management of an actual portfolio.** Asset allocations and the hypothetical index portfolio returns are for illustrative purposes only and do not represent actual performance. Global Stocks represented by MSCI All Country World Index (gross div.) and Treasury Bills represented by US One-Month Treasury Bills. Globally diversified allocations rebalanced monthly, no withdrawals. Data © MSCI 2021, all rights reserved. Treasury bills © Stocks, Bonds, Bills, and Inflation Yearbook™, Ibbotson Associates, Chicago (annually updated work by Roger G. Ibbotson and Rex A. Sinquefield).

# Market Review 2020: Looking Back on an Unprecedented Year



Fourth Quarter 2020

The year 2020 proved to be one of the most tumultuous in modern history, marked by a number of developments that were historically unprecedented. But the year also demonstrated the resilience of people, institutions, and financial markets.

The novel coronavirus was already in the news early in the year, and concerns grew as more countries began reporting their first cases of COVID-19. Infections multiplied around the world through February, and by early March, when the outbreak was labeled a pandemic, it was clear that the crisis would affect nearly every area of our lives. The spring would see a spike in cases and a global economic contraction as people stayed closer to home, and another surge of infections would come during the summer. Governments and central banks worked to cushion the blow, providing financial support for individuals and businesses and adjusting lending rates.

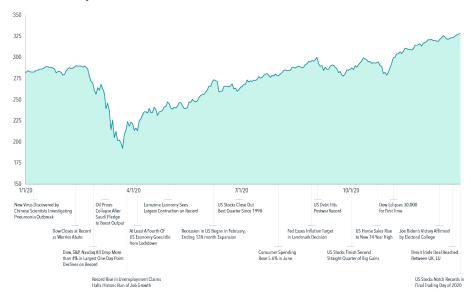
On top of the health crisis, there was widespread civil unrest over the summer in the US tied to policing and racial justice. In August, Americans increasingly focused on the US presidential race in this unusual year. Politicians, supporters, and voting officials wrestled with the challenges of a campaign that at times was conducted virtually and with an election in the fall that would include a heightened level of mail-in and early voting. In the end, the results of the election would be disputed well into December. As autumn turned to winter, 2020 would end with both troubling and hopeful news: yet another spike in COVID-19 cases, along with the first deliveries of vaccines in the US and elsewhere.

For investors, the year was characterized by sharp swings for stocks. March saw a 33.79% drop in the S&P 500 Index<sup>1</sup> as the pandemic worsened. This was followed by a rally in April, and stocks reached their previous highs by August. Ultimately, despite a sequence of epic events and continued concerns

over the pandemic, global stock market returns in 2020 were above their historical norm. The US market finished the year in record territory and with an 18.40% annual return for the S&P 500 Index. Non-US developed markets, as measured by the MSCI World ex USA Index,<sup>2</sup> returned 7.59%. Emerging markets, as measured by the MSCI Emerging Markets Index, returned 18.31% for the year.

#### **Exhibit 1. Highs and Lows**

MSCI All Country World Index with selected headlines from 2020



#### Past performance is no guarantee of future results.

In US dollars, net dividends. MSCI data © MSCI 2021, all rights reserved. Indices are not available for direct investment. Index returns are not representative of actual portfolios and do not reflect costs and fees associated with an actual investment.

<sup>1.</sup> S&P data © 2021 S&P Dow Jones Indices LLC, a division of S&P Global. All rights reserved. Indices are not available for direct investment.

<sup>2.</sup> MSCI data © MSCI 2021, all rights reserved. Indices are not available for direct investment.

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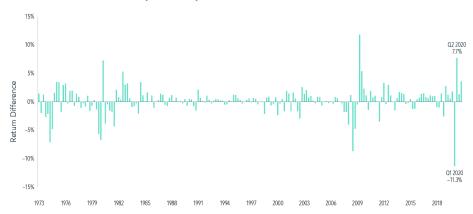


Fixed income markets mirrored the extremity of equity behavior, with nearly unprecedented dispersion in returns during the first half of 2020. For example, in the first quarter, US corporate bonds underperformed US Treasuries by more than 11%, the most negative quarterly return difference in data going back a half century. But they soon swapped places: the second quarter was the secondmost *positive* one on record for corporates over Treasuries, with a 7.74% advantage.<sup>3</sup> Large return deviations were also observed between US and non-US fixed income as well as between inflation-protected and nominal bonds.

Global yield curves finished the year generally lower than at the start. US Treasury yields, for example, fell across the board, with drops of more than 1%

### Exhibit 2. Sharp Shifts

US Credit minus US Treasury: Quarterly Returns, March 1973-December 2020



#### Past performance is no guarantee of future results.

In US dollars. US credit represented by the Bloomberg Barclays US Credit Bond Index. US Treasuries represented by the Bloomberg Barclays US Treasury Bond Index. Bloomberg Barclays data provided by Bloomberg. Indices are not available for direct investment. Index returns are not representative of actual portfolios and do not reflect costs and fees associated with an actual investment.

on the short and intermediate portions of the curve.<sup>4</sup> The US Treasury curve ended relatively flat in the short-term segment but upwardly sloped from the intermediate- to long-term segment. For 2020, the Bloomberg Barclays Global Aggregate Bond Index returned 5.58%.<sup>5</sup>

Uncertainty remains about the pandemic and the broad impact of the new vaccines, continued lockdowns, and social distancing. But the events of 2020 provided investors with many lessons, affirming that following a disciplined and broadly diversified investment approach is a reliable way to pursue long-term investment goals.

## MARKET PRICES QUICKLY REFLECT NEW INFORMATION ABOUT THE FUTURE

The fluctuating markets in the spring and summer were also a lesson in how markets incorporate new information and changes in expectations. From its peak on February 19, 2020, the S&P 500 Index fell 33.79% in less than five weeks as the news headlines suggested more extreme outcomes from the pandemic. But the recovery would be swift as well. Market participants were watching for news that would provide insights into the pandemic and the economy, such as daily infection and mortality rates, effective therapeutic treatments, and the potential for vaccine development. As more information became available, the S&P 500 Index jumped 17.57% from its March 23 low in just three trading sessions, one of the fastest snapbacks on record. This period highlighted the vital role of data in setting market expectations and underscored how quickly prices adjust to new information.

One major theme of the year was the *perceived* disconnect between markets and the economy. How could the equity markets recover and reach new highs when the economic news remained so bleak? The market's behavior suggests investors were looking past the short-term impact of the pandemic to assess the expected rebound of business activity and an eventual return to

<sup>3.</sup> US corporate bonds represented by the Bloomberg Barclays US Credit Bond Index. US Treasuries represented by the Bloomberg Barclays US Treasury Bond Index. Bloomberg Barclays data provided by Bloomberg. Indices are not available for direct investment.

<sup>4.</sup> ICE BofA government vield, ICE BofA index data © 2021 ICE Data Indices, LLC.

<sup>5.</sup> Bloomberg Barclays data provided by Bloomberg. All rights reserved. Indices are not available for direct investment

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more-normal conditions. Seen through that lens, the rebound in share prices reflected a market that is always looking ahead, incorporating both current news and expectations of the future into stock prices.

#### **OWNING THE WINNERS AND LOSERS**

The 2020 economy and market also underscored the importance of staying broadly diversified across companies and industries. The downturn in stocks impacted some segments of the market more than others in ways that were consistent with the impact of the COVID-19 pandemic on certain types of businesses or industries. For example, airline, hospitality, and retail industries tended to suffer disproportionately with people around the world staying at home, whereas companies in communications, online shopping, and technology emerged as relative winners during the crisis. However, predicting at the beginning of 2020 exactly how this might play out would likely have proved challenging.

In the end, the economic turmoil inflicted great hardship on some firms while creating economic and social conditions that provided growth opportunities for other companies. In any market, there will be winners and losers—and investors have historically been well served by owning a broad range of companies rather than trying to pick winners and losers.

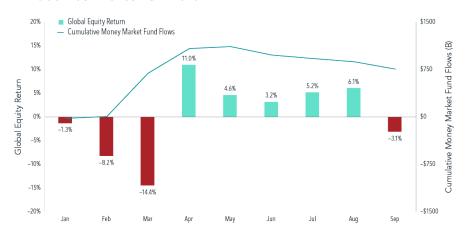
#### STICKING WITH YOUR PLAN

Many news reports rightly emphasized the unprecedented nature of the health crisis, the emergency financial actions, and other extraordinary events during 2020. The year saw many "firsts"—and subsequent years will doubtless usher in many more. Yet 2020's outcomes remind us that a consistent investment approach is a reliable path regardless of the market events we encounter. Investors who made moves by reacting to the moment may have missed opportunities. In March, spooked investors fled the stock and bond markets, as money-market funds experienced net flows for the month totaling \$684 billion.

Then, over the six-month period from April 1 to September 30, global equities and fixed income returned 29.54% and 3.16%, respectively. A move to cash in March may have been a costly decision for anxious investors.

It was important for investors to avoid reacting to the dispersion in performance between asset classes, too, lest they miss out on turnarounds from early in the year to later. For example, small cap stocks on the whole fared better in the second half of the year than the first. The stark difference in performance

#### Exhibit 3. Cash Concerns in 2020



#### Past performance is no guarantee of future results.

In US dollars. Global equity returns is the MSCI All Country World IMI Index (net div.). MSCI data © MSCI 2021, all rights reserved. Money market fund flows provided by Morningstar. Indices are not available for direct investment. Index returns are not representative of actual portfolios and do not reflect costs and fees associated with an actual investment.

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#### A WELCOME TURN OF THE CALENDAR

Moving into 2021, many questions remain about the pandemic, new vaccines, business activity, changes in how people work and socialize, and the direction of global markets. Yet 2020's economic and market tumult demonstrated that markets continue to function and that people can adapt to difficult circumstances. The year's positive equity and fixed income returns remind that, with a solid investment approach and a commitment to staying the course, investors can focus on building long-term wealth, even in challenging times.

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